



## **A VAN BILJON COMMODITY BROKERS**

Division of A van Biljon Property Group

### **South Africa**

18 Hugenoet Road  
Worcester, 6850  
South Africa

Faks. +27 86 661 5927 Fax  
Mobiel +27 76 922 7755 Mobile  
Epos/ Email: [avanbiljonpropertygroup@gmail.com](mailto:avanbiljonpropertygroup@gmail.com)  
Website: <http://avanbiljoncommoditybrokers.yolasite.com>

## **SOFT OFFER - RUSSIA**

### **Nickel, Scrap Metal, Copper & Aluminum**

We, **A VAN BILJON COMMODITY BROKERS** under full corporate authority and responsibility offer for sale Used Rails, as INTERNATIONAL AGENT/ REPRESENTATIVE to the lawful SELLER, of the said commodity.

#### **Commodity: Nickel**

**Form/Shape:** Full Plate Cathode, Cut Cathodes, Pellets, Briquettes, or Wire (0.0025 Millimeters diameter)

**Quality:** 99.85 % Purity as per GOST 2179-75

**Quantity:** Not Less than 5,000 Meters for wires. Not Less than 3,000 Metric Tons for Full Plate Cathode, Cut Cathodes, Pellets, Briquettes.

**Delivery:** Cost Insurance and Freight.

**Packaging:** To be packed as per buyer's request.

**Price:** USD4.50 Gross / USD4.00 Net per Meter or USD12,990.00 Gross / USD12,890 Net per Metric Ton

#### **Commodity : Scrap Metal**

**Quality:** HMS1&2 (80:20) and HMS1 (100%)

**Quantity:** Not Less than 20,000 Metric Tons.

**Delivery:** Cost Insurance and Freight

**Packaging:** Bulk and Densified

**Price:** USD295.00 Gross / USD285.00 Net per Metric Ton

#### **Commodity: Copper**

Quality : Grade A Copper conforming to BS EN 1978:1998 (Cu-CATH-1)

**Form/Shape:** Cathodes

**Quantity:** Not Less than 10,000 Metric Tons.

**Delivery:** Cost Insurance and Freight

**Packaging:** To be packed as per buyer's request

**Price:** USD5,590.00 Gross / USD5,540.00 Net per Metric Ton

#### **Commodity : Aluminum**

**Quality:** Primary Aluminum of minimum 99.7% purity with maximum permissible iron content of 0.2% and maximum permissible silicon content of 0.1% or; P1020A

**Form/Shape:** Ingots, T-bars, Sows

**Quantity:** Not Less than 50,000 Metric Tons.

**Delivery:** Cost Insurance and Freight

**Packaging:** To be packed as per buyer's request

**Price:** USD1,670.00 Gross / USD1,620.00 Net per Metric Ton

**Origin:** All products are of Russian Federation origin.

**Performance Bond:** Seller issues a 2 % Performance Bond for Long Term Contracts only.

**Inspection:** To be paid for by seller and to be done by "TAC GIDERMET Moscow Inspections" or S.G.S. or GOST STANDARD Russia,

**Commissions:** Commissions are paid to recognized brokers only.

**Markups:** Markups are acceptable for recognized brokers only.

**Payment Terms:** Irrevocable Revolving Letter of Credit for Long Term Contracts or MT 103 / 23 for Spot Contracts.

**Trial Shipments:** Trial Shipments are highly encouraged for new clients

#### **Transactional Procedures for Long Term Contracts**

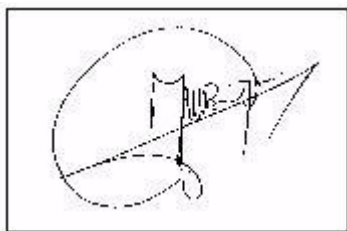
1. The Buyer issues an ICPO + BCL.
2. The Seller issues FCO which buyer signs and returns.
3. The Seller issues a draft contract open for amendments.
4. The Seller and Buyer Confirm and endorse Draft Contract which is legalized by both parties to be bidding agreement.
5. Hard Copy Contracts are exchanged and deposited to respective banks to initiate the bank to bank process.
6. Buyer issues an Irrevocable Revolving Letter of Credit to The Seller's appointed bank of which The Seller issues a 2% Performance Bond.
7. Delivery commences as scheduled.

#### **Transactional Procedures for Spot Contracts**

1. The Buyer issues an ICPO + BCL.
2. The Seller issues FCO which buyer signs and returns.
3. The Seller issues a draft contract open for amendments.
4. The Seller and Buyer Confirm and endorse Draft Contract.
5. The Seller issues an Inspection Certificate confirming availability of product from any institution as stated above and a Performa Invoice for 50 % of the product.
6. Buyer makes remittance as per the Performa Invoice.
7. The Seller issues a bill of lading confirming shipment of the total product to buyer's desired Customs Bonded Ware House and Performa Invoice for the remaining 50 % of the product.
8. Upon confirmation of delivery, Buyer makes remittance as per the second Performa Invoice.

Looking forward to do business with you.

Andre van Biljon



On behalf of A van Biljon Commodity Brokers

Date: 17 December 2009